

Financial Results for the Fiscal Year Ended March 31, 2022

Jun 17, 2022

MARUHAN Corporation

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2022(April 1, 2021 to March 31, 2022)

(1) Consolidated Operating Results

(% indicates changes from the previous period.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	million yen	%	million yen	%	million yen	%	million yen	%
Fiscal year ended March 31, 2022	1,270,954	15.0	24,389	81.9	30,689	84.0	14,502	138.2
Fiscal year ended March 31, 2021	1,105,584	-26.8	13,408	-58.2	16,675	-51.6	6,089	-55.9

(Note) Comprehensive income: Fiscal year ended March 31, 2022: 18,051 million yen (309.5%)

Fiscal year ended March 31, 2021: 4,408 million yen (-66.1%)

	Net income per share	Diluted net income per share	Return on equity	Return on assets	Operating margin
	Yen	Yen	%	%	%
Fiscal year ended March 31, 2022	986.77	—	4.6	4.3	1.9
Fiscal year ended March 31, 2021	413.12	—	2.0	2.6	1.2

(Reference) Equity in net income of affiliates: Fiscal year ended March 31, 2022: 790 million yen

Fiscal year ended March 31, 2021: 998 million yen

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	million yen	million yen	%	Yen
Fiscal year ended March 31, 2022	749,513	320,910	42.8	21,835.38
Fiscal year ended March 31, 2021	664,581	304,509	45.8	20,719.40

(Reference) Shareholders' equity: Fiscal year ended March 31, 2022: 320,910 million yen

Fiscal year ended March 31, 2021: 304,503 million yen

(3) Consolidated Cash Flows

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of year
	million yen	million yen	million yen	million yen
Fiscal year ended March 31, 2022	34,487	-20,611	1,999	223,413
Fiscal year ended March 31, 2021	9,778	-22,787	30,293	198,344

2.Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2022 (April 1, 2021 to March 31, 2022)

(1) Non-consolidated Operating Results

(% indicates changes from the previous period.)

	Net sales		Operating income		Ordinary income		Net income	
	million yen	%	million yen	%	million yen	%	million yen	%
Fiscal year ended March 31, 2022	1,211,173	14.6	11,687	150.7	17,460	155.7	5,620	—
Fiscal year ended March 31, 2021	1,056,593	-27.8	4,662	-80.9	6,828	-73.4	-1,460	—

	Net income per share		Diluted net income per share	
	Yen		Yen	
Fiscal year ended March 31, 2022	382.41		—	
Fiscal year ended March 31, 2021	-99.07		—	

(2) Non-consolidated Financial Position

	Total assets		Net assets		Equity ratio		Net assets per share	
	million yen		million yen		%		Yen	
Fiscal year ended March 31, 2022	416,354		274,308		65.9		18,664.84	
Fiscal year ended March 31, 2021	395,199		270,155		68.4		18,382.30	

(Reference) Shareholder's equity: Fiscal year ended March 31, 2022: 274,308 million yen
 Fiscal year ended March 31, 2021: 270,155 million yen

1. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Unit: million yen)

	Previous Fiscal Year (as of March 31, 2021)	Current Fiscal Year (As of March 31, 2022)
Assets		
Current assets		
Cash and deposits	202,760	228,790
Accounts receivable-trade	1,129	1,170
Loans and bills discounted in banking business	185,923	243,444
Merchandise	1,790	1,835
Raw materials and supplies	1,798	3,021
Prepaid expenses	5,860	5,329
Accounts receivable-other	780	832
Other	4,332	5,200
Allowance for doubtful accounts	-2,933	-3,769
Total current assets	401,442	485,854
Non-current assets		
Property, plant and equipment		
Buildings and structures (net)	85,272	86,165
Tools, furniture and fixtures (net)	12,903	11,052
Land	57,632	57,559
Golf courses	13,120	13,718
Construction in progress	5,466	1,902
Other (net)	1,114	1,199
Total property, plant and equipment	175,511	171,598
Intangible assets		
Goodwill	627	754
Leasehold right	4,712	4,567
Software	1,381	1,468
Other	1,892	2,390
Total intangible assets	8,613	9,181
Investments and other assets		
Investment securities	10,501	11,553
Long-term loans receivable	20,563	25,508
Long-term prepaid expenses	810	856
Guarantee deposits	11,857	11,777
Construction assistance fund receivables	2,723	2,311
Deferred tax assets	30,203	28,623
Other	2,658	2,481
Allowance for doubtful accounts	-302	-232
Total investments and other assets	79,014	82,879
Total non-current assets	263,139	263,658
Total assets	664,581	749,513

(Unit: million yen)

	Previous Fiscal Year (as of March 31, 2021)	Current Fiscal Year (As of March 31, 2022)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	3,184	2,728
Electronically recorded obligations-operating	13,663	22,945
Short-term loans payable	31,296	5,333
Current portion of bonds	393	1,035
Current portion of long-term loans payable	23,598	35,062
Lease obligations	506	576
Accounts payable-other	11,777	11,974
Accrued expenses	7,339	8,450
Income taxes payable	2,000	7,868
Accrued consumption taxes	3,533	3,600
Deposits received	10,150	11,055
Provision for bonuses	3,162	3,107
Notes payable-facilities	407	645
Asset retirement obligations	1,197	1,587
Deposits in banking business	135,032	174,214
Other	2,363	3,230
Total current liabilities	249,609	293,416
Non-current liabilities		
Bonds payable	5,997	11,726
Long-term loans payable	75,967	92,011
Lease obligations	4,933	5,042
Deferred tax liabilities	78	116
Provision for directors' retirement benefits	4,222	5,810
Net defined benefit liability	6,456	7,138
Asset retirement obligations	8,195	8,200
Other	4,611	5,139
Total non-current liabilities	110,462	135,185
Total liabilities	360,072	428,602
Net Assets		
Shareholders' equity		
Capital stock	10,000	10,000
Capital surplus	1,998	1,998
Retained earnings	297,133	309,985
Treasury shares	-4,253	-4,253
Total shareholders' equity	304,878	317,730
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	-49	-45
Deferred gains or losses on hedges	-67	-32
Foreign currency translation adjustment	-228	3,459
Remeasurements of defined benefit plans	-29	-208
Total accumulated other comprehensive income	-375	3,173
Non-controlling interests	6	6
Total net assets	304,509	320,910
Total liabilities and net assets	664,581	749,513

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

(Unit: million yen)

	Previous Fiscal Year (From April 1, 2020 to March 31, 2021)	Current Fiscal Year (From April 1, 2021 to March 31, 2022)
Net sales	1,105,584	1,270,954
Cost of sales	1,066,361	1,215,025
Gross profit	39,222	55,928
Selling, general and administrative expenses	25,813	31,539
Operating income	13,408	24,389
Non-operating income		
Interest and dividends income	341	370
Share of profit of entities accounted for using equity method	998	790
Foreign exchange gains	522	3,870
Rent income	1,419	1,554
Income from IC card receipts	200	221
Other	1,445	1,129
Total non-operating income	4,927	7,936
Non-operating expenses		
Interest expenses	1,066	1,140
Rent expenses	279	309
Commission fee	274	110
Other	40	76
Total non-operating expenses	1,661	1,636
Ordinary income	16,675	30,689
Extraordinary income		
Gain on sales of non-current assets	17	9
Subsidy income	1,291	—
Gain on Reversal of lease obligations	384	—
Insurance income from loss on disaster	104	—
Other	62	98
Total extraordinary income	1,860	108
Extraordinary loss		
Loss on sales of non-current assets	4	39
Loss on abandonment of non-current assets	245	558
Loss on cancellation of leases	41	13
Loss on disaster	28	11
Impairment loss	3,873	5,525
Loss due to temporary store closures	6,582	—
Other	153	551
Total extraordinary loss	10,929	6,700
Income before income taxes	7,606	24,097
Income taxes-current	2,198	7,846
Income taxes-deferred	-683	1,748
Total income taxes	1,515	9,595
Net income	6,091	14,502
Profit attributable to non-controlling interests	2	0
Profit attributable to owners of parent	6,089	14,502

Consolidated Statements of Comprehensive Income

(Unit: million yen)

	Previous Fiscal Year (From April 1, 2020 to March 31, 2021)	Current Fiscal Year (From April 1, 2021 to March 31, 2022)
Net income	6,091	14,502
Other comprehensive income		
Valuation difference on available-for-sale securities	45	54
Deferred gains or losses on hedges	31	35
Foreign currency translation adjustment	-2,195	3,656
Remeasurements of defined benefit plans, net of tax	346	-178
Share of other comprehensive income of associates accounted for using equity method	89	-18
Total other comprehensive income	-1,682	3,548
Comprehensive income:	4,408	18,051
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	4,406	18,051
Comprehensive income attributable to non-controlling interests	2	0